

National Spine & Pain Centers
The Business of Pain Medicine
 October 21 – 23, 2022
 Orlando, FL



National Spine & Pain Centers Presents
The Business of Pain Medicine
Program Agenda
Friday, October 21-Sunday, October 23, 2022
Marriott Orlando World Center, Orlando, FL
Founder: Peter Staats, MD, MBA
Course Director: Sean Li, MD

THURSDAY, October 20, 2022

Time	Location	Event
6:00-10:00 PM	Sawgrass/Vinoy	Early Registration and exhibit set up <i>*Not part of the CME program, no CME credit</i>

FRIDAY, October 21, 2022

Time	Location	Topic	
7:15-7:30 AM	Grand Cayman/Puerto Rico/ St. Thomas/Indies	Welcome to the Business of Pain	Founder: Peter Staats, MD, MBA
7:30-8:15 AM	Grand Cayman/Puerto Rico St. Thomas/Indies	Industry Sponsored Breakfast Presentation Sponsored by Silver Sponsor - Nalu Medical <i>*Not part of the CME program, no CME credit</i>	
Topic:	Harbor Beach/Marco Island	The Changing Landscape of Pain	Moderator: Sean Li, MD
8:15-8:20 AM	Harbor Beach/Marco Island	Welcome to the Program	Course Director: Sean Li, MD
8:20-8:35 AM	Harbor Beach/Marco Island	Keynote 1: The Dynamics of Cost Effective Pain Care	Peter Staats, MD, MBA
8:35-8:55 AM	Harbor Beach/Marco Island	Keynote 2: How to Attract, Retain and Grow your Patient Base	Mark J. Tager, MD
8:55-9:15 AM	Harbor Beach/Marco Island	Keynote 3: The Opioid Crisis and the Evolution of Pain Medicine	Andrea Trescot, MD

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9:15-9:25AM	Harbor Beach/Marco Island	Q&A	Peter Staats, MD, MBA, Mark J. Tager, MD, and Andrea Trescot, MD
9:25-9:45AM	Sawgrass/Vinoy	Break with Exhibits Sponsored by MoveDocs *Not part of the CME program, no CME credit	
Time	Plenary Session Room Name: Harbor Beach/Marco Island Expanding Your Toolbox Moderated by: Sean Li, MD	Time	Business Bootcamp Session (BBC) Room Name: Key West Moderated by: Matthew Rice Welcome to the Session: Douglas Badertscher
9:45-10:15AM	Integration of Advanced Technologies in Pain Management: A Life-Long Learning Presented by Stanley Golovac, MD	9:45-10:10 AM	Engaging Referral Sources to Generate More New Patients Ketan Patel, MD and Maulik Bhalani, MD
10:15-10:25AM	Managing Psychological Aspects of Care Presented by Michael A. Fishman, MD, MBA	10:10-10:35 AM	Leveraging Social Media to Grow Your Practice in a TikTok World Kunal Sood, MD and Matthew Rice
10:25-10:45AM	Remote Monitoring - is this Appropriate for your Practice Presented by Robert Levy, MD, PhD	10:35-10:55 AM	Ethically Optimizing Revenue, from Coding to Collections Jason Anderson (virtual)
10:45-11:00AM	Radiation Safety Presented by Douglas P. Beall, MD	10:55-11:10 AM	Optimizing your EMR - Aneesh Singla, MD
11:00-11:25 AM	Sawgrass/Vinoy	Break with Exhibits Sponsored by Scilex Pharmaceuticals *Not part of the CME program, no CME credit	
Time	Plenary Session Room Name: Harbor Beach/Marco Island Neuromodulation Boot Camp Moderated by: Sean Li, MD	Time	Business Boot Camp (BBC) Room Name: Key West Moderated by: Matthew Rice
11:25-11:40 AM	SCS with Closed Loop Technology Presented by Sean Li, MD	11:25-11:55 AM	Hiring, Developing, Rewarding and Retaining Talent Presented by Jill Lentz, Kelly Martinelli and TBD
11:40-11:55 AM	SCS with Differentiated Targeted Multiplexed Technology Presented by Ricardo Vallejo, MD, PhD	11:55-12:20 PM	Top 5 Legal and Compliance Issues that Create Existential Risk and How to Mitigate Them Presented by Kelly Martinelli, Neil Kunkel, Esq., CLO, and Kim Brandt
11:55-12:10 PM	SCS with High Frequency Technology Presented by Chris Bovinet, DO	12:05-12:20 PM	How to Enhance your Presence: In Person, On Camera and Online Presented by Mark J. Tager, MD
12:10-12:25 PM	SCS with Multiple Waveforms Presented by Marshall Bedder, MD	12:20-12:35 PM	Digital Marketing Presented by Maulik Bhalani, MD

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12:25-12:40 PM	SCS Burst Presented by Robert Levy, MD, PhD	12:35-1:00 PM	New LCD's Presented by Ketan Patel, MD
12:40-1:00 PM	Moderated Case Review and Point-Counter Point Moderated by Harold Cordner, MD Panel: Sean Li, MD, Marshall Bedder, MD, Robert Levy, MD, PhD, Michael A. Fishman, MD, MBA		
1:00-2:00 PM	Grand Cayman/Puerto Rico/St. Thomas/Indies	Lunch Symposium Sponsored by Gold Sponsor Medtronic <i>*Not part of the CME program, no CME credit</i>	
Time	Plenary Session Room Name: Harbor Beach/Marco Island Novel Targets for Neuromodulation Moderated by: Mark H. Coleman, MD	Time	Business Boot Camp (BBC) Room Name: Key West Moderated by: Gregg Taboh
2:00-2:20 PM	DRG Stimulation Presented by Kiran V. Patel, MD	2:00-2:20 PM	Workers Compensation Pharmacy Presented by Gregg Taboh
2:20-2:40 PM	Multifidus Stimulation Presented by Christopher Gilligan, MD, MBA	2:20-2:40 PM	Building your Brand Presented by Maulik Bhalani, MD
2:40-3:00 PM	Minimally Invasive Neuromodulation Presented by Harold Cordner, MD	2:40-3:00 PM	Private Equity or Private Company: Either way, what's your strategy to create value? Presented by Douglas W. Wisor, MD
3:00-3:15 PM	SCS for Non-Traditional Pain Diagnoses Presented by Robert Levy, MD, PhD	3:00-3:15 PM	Overcoming Insurance Denials Presented by Douglas P. Beall, MD
3:15-3:30 PM	Panel Discussion Moderator: Mark H. Coleman, MD Panel: Robert Levy, MD, PhD, Christopher Gilligan, MD, MBA, Sean Li, MD, Kiran V. Patel, MD	3:15-3:30 PM	Recruiting and Retaining Talent post COVID Presented by Nicola Hawkinson (virtual)
3:30-4:00 PM	Sawgrass/Vinoy	Break with Exhibits Sponsored by Bronze Sponsor PRIA Healthcare <i>*Not part of the CME program, no CME credit</i>	
Time	Plenary Session Room Name: Harbor Beach/Marco Island Advancing Science Leads to Advanced Therapies Moderating by: Mayo Friedlis, MD	Time	Business Boot Camp (BBC) Room Name: Key West Moderated by: Mark J. Tager, MD
4:00-4:20 PM	Vagus Nerve Stimulation Presented by Michael Hoffmann MD, PhD, FCP(SA), FAAN	4:00-4:20 PM	ASC Development

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			Presented by Yeshvant Navalgund, MD
4:20-4:40 PM	Topical Capsaicin - Introducing New Work Flow and New Indications Presented by Mark H. Coleman, MD	4:20-4:40 PM	Incorporating Nutritional Support into Clinical Practice: Why? What? How? Presented by Mark J. Tager, MD
4:40-5:00 PM	Regenerative Medicine Presented by Mayo Friedlis, MD	4:40-5:00 PM	Providing Sedation Services in Interventional Pain Management Presented by Marina G. Protopapas, DO
5:00-5:20 PM	Low Dose Naltrexone Presented by Neel Mehta, MD	5:00-5:20 PM	Establishing a Research Center Presented by Steven M. Falowski, MD
5:20-5:45 PM	Panel discussion and Q&A Moderator: Mayo Friedlis, MD Panel: Neel Mehta, MD, Michael Hoffmann MD, PhD, FCP(SA), FAAN, Mark H. Coleman, MD	5:20-5:45 PM	Panel discussion and Q&A Moderator: Mark J. Tager, MD Panel: Yeshvant Navalgund, MD, Marina G. Protopapas, DO, Steven M. Falowski, MD
5:45-6:30 PM	Harbor Beach/Marco Island	Internal NSPC physicians meeting with new CEO - closed meeting by invitation only	
5:45-7:00 PM	Sawgrass/Vinoy	Cocktail Reception with Exhibits <i>*Not part of the CME program, no CME credit</i>	
7:00-9:30 PM	Grand Cayman/Puerto Rico/St. Thomas/Indies	Dinner and Award Presentation - Sponsored by Gold Sponsor: Vertos Medical Landmark Survey on Chronic Low Back Pain in America and First-Ever Mobility Index Presented by: Sean Li, MD, Ashley Comer, FNP Keynote speaker: Allison Massari - "You Are the Medicine" Award Presenter: Peter Staats, MD, MBA Awards: Physician Advocate of the Year Award: Douglas Badertscher Physician Leader of the Year Award Winner: Douglas P. Beall, MD <i>*Not part of the CME program, no CME credit</i>	

SATURDAY, October 22, 2022

Time	Location	Topic	Faculty
7:30-8:30 AM	Grand Cayman/Puerto Rico/St. Thomas/Indies	Industry Sponsored Breakfast Symposium Sponsored by Silver Sponsor Abbott *Not part of the CME program, no CME credit	
8:30AM	Grand Cayman/Puerto Rico/St. Thomas/Indies	Welcome to the program - explanation of the 3 tracks and locations of lectures	Peter Staats, MD, MBA and Sean Li, MD
Time:	Plenary Session Room Name: Harbor Beach/Marco Island Topic: Surgical Approaches to Pain Moderated by: Yeshvant Navalgund, MD	APP Breakout Session Room Name: Key West Topic: Common Issues for the APP in Interventional Pain Management Moderated by: Sean Li, MD	Fellows Breakout Session Room Name: Chicago/Denver Topic Pain Management Fellows Break-Out Moderated by: Michael F. Esposito, MD
8:30–8:50 AM	Percutaneous Lumbar Decompressions Presented by Navdeep S. Jassal, MD	Introduction to the Program Presented by Sean Li, MD	Year One: Transitioning into Real World Presented by Timothy Deer, MD
8:50-9:10 AM	Interspinous Decompression (Spacers) Presented by Chris Bovinet, DO	Troubleshooting Neuromodulation Presented by Ashley Comer, FNP	How to Obtain Training for Advanced Techniques Presented by Michael F. Esposito, MD and Kenneth B. Chapman, MD
9:10-9:30 AM	Percutaneous Fusion Presented by Yeshvant Navalgund, MD	Topical Capsaicin Patch for PDN...Ideal Workflow Presented by Hannah Sisti, PA-C	Survival Guide to Private Practice Presented by Navdeep S. Jassal, MD
9:30-9:50 AM	Sacroiliac Joint Fusion Presented by Harold Cordner, MD	To Ablate or To Stimulate: RFA vs PNS Presented by Casey Grillo, FNP-C	Contract Negotiation 101 Presented by Neil Kunkel Esq., CLO
9:50-10:10 AM	Surgical Perspective and Specialty within Interventional Pain Management Presented by Steven M. Falowski, MD	Panel Discussion: Cooperative Environment between Advanced Practice Providers and Physicians Moderator: Sean Li, MD Panel: Ashley Comer, FNP, Hannah Sisti, PA-C, Andrea Trescot, MD	Academic Pain Medicine: How to Climb the Ranks Presented by Neel Mehta, MD

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10:10-10:40 AM	Sawgrass/Vinoy	Break with Exhibits <i>*Not part of the CME program, no CME credit</i>	Nothing is Off Limits Moderated by Michael F. Esposito, MD Panel Discussion: Timothy Deer, MD, Kenneth B. Chapman, MD, Navdeep S. Jassal, MD, Neil Kunkel Esq., CLO, Neel Mehta, MD
Time:	Plenary Session Room Name: Harbor Beach/Marco Island Topic: Putting more tools in your toolbox Moderated by: Aneesh Singla, MD	APP Breakout Session Room Name: Key West Topic: Common Issues for the APP in Interventional Pain Management Moderated by: Patrick McGinn, PA-C	10:40-11:00 AM Fellow Break with Exhibits <i>*Not part of the CME program, no CME credit</i>
10:40-11:00 AM	Basivertebral Nerve Ablation Presented by Brian Durkin, DO	Dealing with Difficult Patients on High Dose Opioids Presented by Michael A. Fishman, MD, MBA	Fellows Join Plenary Session
11:00-11:20 AM	Intradiscal Allograft Presented by Douglas P. Beall, MD	Review RFA and ESI Guidelines Presented by Ketan Patel, MD	Intradiscal Allograft Presented by Douglas P. Beall, MD
11:20-11:40 AM	Neuromodulation for Chronic Pelvic Pain Presented by Kiran V. Patel, MD	SI Joint Dysfunction: Diagnostic and Treatment Algorithm Presented by Patrick McGinn, PA-C	Neuromodulation for Chronic Pelvic Pain Presented by Kiran V. Patel, MD
11:40-12:00 PM	Novel Treatments for PTSD Presented by Kenneth Candido, MD	Beyond Epidurals: Advance Treatment Algorithm of Spinal Stenosis Presented by Kristin Klein, AGNP-C	Novel Treatments for PTSD Presented by Kenneth Candido, MD
12:00-12:20 PM	Advances in Vertebral Augmentation Presented by Aneesh Singla, MD	IT Pump Therapy and Management Presented by Orin Greene, CRNP	Advances in Vertebral Augmentation Presented by Aneesh Singla, MD
12:20-1:20 PM	Grand Cayman /Puerto Rico /St. Thomas/Indies	Industry Sponsored Luncheon Symposium Sponsored by Gold Sponsor Averitas Pharma <i>*Not part of the CME program, no CME credit</i>	
Time	Plenary Session Room Name: Harbor Beach/Marco Island Increasing value and Expanding the Verticals of your Clinical Practice Moderated by: Cherian K. Sajan, MD		
1:20-1:40 PM	Surgery Center Ownership Presented by Cherian K. Sajan, MD		
1:40-2:00 PM	Practical Aspects of Integrating Clinical Research		

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	Presented by Michael A. Fishman, MD, MBA	
2:00-2:20 PM	How Orthopedics and Pain Management Work Together Today and Into the Future Presented by Kris Alden, MD	
2:20-2:40 PM	Interventional Pain Management and Industry Presented by Timothy Deer, MD	
2:40-3:00 PM	The Cannabinoid Opportunity Presented by Yeshvant Navalgund, MD	
3:00-3:20 PM	The Gloves are OFF: Redefining the Boundaries of Interventional Pain Presenters: Steven M. Falowski, MD, Timothy Deer, MD, Robert Levy, MD, PhD	
3:20-3:50 PM	Sawgrass/Vinoy	Cocktail reception with Exhibits, Fellows Job Fair and Transition to Gator Pit <i>*Not part of the CME program, no CME credit</i>
	Gator Pit Room Name: Harbor Beach/Marco Island Moderated by Robert Sawicki and Peter Staats, MD, MBA <i>*Not part of the CME program, no CME credit</i>	
3:50-4:00 PM	Investing in Innovation Presented by Robert Sawicki	
4:00-4:15 PM	Presentation Company #1 Neuralace Keith Warner	
4:15-4:30 PM	Presentation Company #2 Owl Peak Labs Tim Harvey, CEO and Dr. Abigail Pape, CSO	
4:30-4:45 PM	Presentation Company #3 NXTStim Dipan Patel, MD and Yeshvant Navalgund, MD	
4:45-5:00 PM	Presentation Company #4 Biovisics Jim Chiapetta	
5:00-5:15 PM	Presentation Company #5 ReGelTec Douglas Beall, MD	
5:15-5:30 PM	Concluding Thoughts by the Gators Robert Sawicki and the Pit	
5:30-6:00 PM	Cocktail Reception with Gators Room Name: Harbor Beach/Marco Island	
6:00-8:30 PM	Faculty Dinner at Siro Bistro Sponsored by Silver Sponsor Nevro Invitation Only	

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*****Exhibitors are welcome to breakdown on Saturday, October 22 at 3:50pm after the Afternoon Break has concluded**

Sunday, October 23, 2022

Time	Topic	Faculty
7:30AM	Continental Breakfast	
Room Name: Harbor Beach/Marco Island		
Moderator and Session Chair Mark Coleman, MD		
8:00-8:20 AM	Remote Patient Monitoring	Stanley Golovac, MD
8:20-8:40 AM	Management of Long Covid: Why the Pain Doctor Should Lead the Discussion	Marina G. Protopapas, DO
8:40-9:00 AM	Minimizing Risk in an IPM practice: Advanced Compliance Issues	Neil Kunkel, Esq., CLO
9:00-9:20 AM	Synergy in the Office - It Takes a Team	Marina G. Protopapas, DO, Christopher Van Zoeren MSN, APRN, FNP-BC and Salil Malhotra, DC, MSN, FNP-C
9:20-9:45 AM	Break	
9:45-10:20 AM	Review of Clinical Guidelines and Facet Joint Injections - Coding and Imaging Documentation requirements	Ketan Patel, MD
10:20-10:40 AM	Panel Discussion	Panel: Stanley Golovac, MD, Neil Kunkel, Esq., CLO, Marina G. Protopapas, DO, Ketan Patel, MD
10:40-11:00 AM	High Acuity Procedures	Yeshvant Navalgund, MD
11:00 AM	Sessions Close	